

Date: 19 May 2025

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| The General Manager Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalai Street, Fort Mumbai-400 001 | The Manager Listing Department National Stock Exchanges of India Limited "Exchange Plaza", 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400051. |
| Scrip Code : 543306 | Scrip Code : DODLA |

Dear Sir/Madam,

Sub: Press Release on the Audited Financial Results of the Company for the quarter and year ended 31 March 2025

With reference to the above stated subject, please find enclosed Press Release on the Audited Financial Results of the Company for the quarter and year ended 31 March 2025.

This is for your information and records.

Thanking You,
Yours Faithfully,
For Dodla Dairy Limited

Surya Prakash M
Company Secretary & Compliance Officer

Dodla Dairy Ltd Reports Q4 & FY25 Results

- ❖ Value-Added Product sales for Q4 at ₹ 2,841 Mn; up by 28.2% YoY
- ❖ For FY25 VAP contribution increased up to 35.0%
- ❖ Recommended a final dividend of Rs. 2/- per equity share of face value of Rs. 10 each for the financial year ended 31 March 2025

Hyderabad, May 19th, 2025: Dodla Dairy Ltd. (BSE - 543306, NSE - DODLA, ISIN: INE021001019), one of India's leading integrated dairy companies, has announced its audited financial results for the quarter and year ended 31st March 2025.

For FY25:

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|---|---|--|---|
| Average Milk Procurement 17.1 LLPD ▲ 1.7% YoY | Average Milk Sales 11.6 LLPD ▲ 6.7% YoY | Curd Sales 370 MTPD ▲ 5.7% YoY | Value Added Products ₹ 12,572 Mn (35% of total sales) ▲ 45.9%YoY |
|---|---|--|---|

Consolidated financial highlights

| Particulars (₹ in Mn) | Q4 FY25 | Q4 FY24 | YoY | FY25 | FY24 | YoY |
|-----------------------|---------|---------|-------|--------|--------|-------|
| Revenues | 9,096 | 7,874 | 15.5% | 37,201 | 31,255 | 19.0% |
| EBITDA | 835 | 754 | 10.7% | 3,808 | 2,888 | 31.8% |
| <i>EBITDA margin</i> | 9.2% | 9.6% | | 10.2% | 9.2% | |
| PAT | 680 | 468 | 45.1% | 2,599 | 1,667 | 55.9% |
| <i>PAT margin</i> | 7.5% | 5.9% | | 7.0% | 5.3% | |
| EPS | 11.3 | 7.9 | | 43.3 | 28.0 | |

Management commentary

Commenting on the performance, Managing Director of Dodla Dairy, Mr. Dodla Sunil Reddy said,

"I am pleased to share that during FY25, the company's PAT surpassed the Rs. 2,000 million milestone, reaching Rs. 2,599 million, on the back of a topline of Rs. 37,201 million, which grew at a healthy rate of 19%. This robust performance was primarily driven by faster growth in VAP and healthy performance in Africa as well as the Orgafeed business. Also, I would like to update you that the Board has approved dividend distribution of Rs. 2 per share (20% of the face value)."



Our extensive procurement network and long-term relationships with the farmers underscore the underlying strength of our company.

Over time, the company has built a strong leadership team, with dedicated General Managers heading each business vertical and reporting directly to the CEO of the company. Their contributions have been instrumental to our growth journey. We remain focused on advancing Dodla Dairy's integrated business model through both organic and inorganic growth initiatives. With a continuous focus towards expanding our product reach and portfolio basket, we are confident to achieve accelerated growth in the coming years"

Consolidated Financial Highlights for Q4 FY25

- The company's consolidated operating revenues grew by 15.5% on a YoY basis to ₹ 9,096 Mn. The domestic business grew by 11.0% YoY to ₹ 8,079 Mn whereas, the international business saw a phenomenal growth of 71 % YoY growth
- Gross profit improved by 13.5% YoY, reaching ₹ 2,472 Mn. Gross margins stood at 27.2% in Q4 FY25
- EBITDA increased by 10.7% YoY to ₹ 835 Mn. EBITDA margin stood at 9.2% in Q4FY25
- Profit After Tax grew by 45.1% YoY to ₹ 680 Mn in Q4 FY25. PAT margin stood at 7.5% vs 5.9% in Q4 FY24
- Other Income includes the amount for provision reversal of ₹ 94.7 Mn, on the back of securing favorable TG GST commissioner appeal and AP high court order on flavoured milk classifying under Tariff Heading No. 0402 9990 (IGST 5% vs 12% previously). The balance amount mainly consists of return on other investments made by the company
- EPS for Q4 FY25 stood at ₹ 11.3 as compared to ₹ 7.9 in Q4 FY24

Consolidated Financial Highlights for FY25

- The company's consolidated Operating Revenues grew by 19.0% to ₹ 37,201 Mn on a YoY basis
- Gross profit improved by 21.1% YoY, reaching ₹ 10,211 Mn. Gross margins stood at 27.4%
- EBITDA increased by 31.8% YoY to ₹ 3,808 Mn, EBITDA margin was at 10.2% in FY25 as compared to 9.2% in FY24
- Profit After Tax grew by 55.9% YoY to ₹ 2,599 Mn in FY25, PAT margin stood at 7.0% vs 5.3% in FY24
- Cash flow from operation as on 31st March 2025 stood at ₹ 5,198 Mn
- Total Cash stood at ₹ 7,456 Mn as on 31st March 2025 as against ₹ 2,996 Mn last year
(Total Cash = Cash balance + Bank balance + Current Investments + Non-Current Investment)
- EPS for FY25 stood at ₹ 43.3 as compared to ₹ 28.0 in FY24



About Dodla Dairy Ltd. (DODLA)

Dodla Dairy Ltd (DODLA) is one of India's leading integrated dairy companies incorporated in 1995. The company procures, processes, and sells milk and milk products. The Company's product portfolio consists of Milk, Butter Milk, Ghee, Curd, Paneer, Flavoured Milk, Doodh Peda, Lassi, Ice Cream and Milk Based Sweets.

The Company's procurement is centred in 5 states and products are available for purchase in 13 states and has 190 milk chilling centres/plants. The Company's distribution and marketing operations are conducted through its 60+ sales offices, 2,900+ agents, 2,100+ milk and milk product distributors, 110 modern trade across India. Additionally, the company's milk and dairy based Value-added Products are also available through 839 'Dodla Retail Parlours' as on 31st March 2025 and are spread across the states of Andhra Pradesh, Telangana, Tamil Nadu and Karnataka. The Company also has international operations in Uganda and Kenya.

For more information, please visit: <https://www.dodladairy.com>

For further details please get in touch with:**Company:**

Dodla Dairy Limited

CIN: L1509TG1995PLC020324

Surya Prakash Mungelkar

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